



WINTER 2017 / 2018

NEWSLETTER

Greetings to all of my Wonderful LifeSavers Training Center Aligned Instructors,

It doesn't even seem possible that yet another year is just about behind us!

Is it just me, or does time fly by faster the older we get?

Well, the good news is since we sent out a Fall Newsletter in October announcing the most current information, this one will be real short and sweet.

eCards:

Those of you that have started using the eCards seem to love the ease of emailing them out and not having to manually issue them. I am thrilled to be able to email them to you in under 1 week and in some cases ... the very next day!

All BLS Provider cards are now available only by eCards. We did do one more additional paper order of Heartsaver cards. So, if the paper cards are your preference, get your order in asap, before they are all gone.

ECC Beat:

Make sure you are reading the monthly 'ECC Beat' posted on the IN. You will find it posted under the NEWS tab, along with any other pertinent information, which affects all AHA Instructors.

This month you will see an announcement regarding *AHA Heartsaver School completion cards for K-12 students, faculty and staff*. They will become available this month and there is no mention regarding price.

Rumor has it that they will be less expensive than the current Heartsaver cards, but it could just be a rumor. I am hopeful that the fee will be significantly less, as this last hike in Heartsaver cards has been rough on all of us, but horrific for our students paying out of pocket for their completion card.

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IN (INSTRUCTOR NETWORK):

If you haven't been frequenting the IN, you will be soon, as that is where your eCards will be awaiting you, once you have ordered them from me.

You will get an email from me stating that they are now available. You will then simply go to your dashboard and click 'My Cards'.

2018-2019 TRAINING CENTER ALIGNMENT FEE IS DUE:

For those of you that are continuing to teach AHA Courses for the next 2 years, it's that time again.

The fee remains the same as 2 years ago – (\$4.00 monthly per Instructor) This payment is due by January 5, 2018.

If you are personally responsible for this payment and you are suffering from financial hardship, please email me so we can make other arrangements.

Often, we are NOT notified when Instructors roles change or they retire, so by not receiving your alignment form with payment, it can be the only way we know you are no longer teaching. Therefore, if we have not received your form and payment by 1.5.2018, we will assume you want to be removed from our database and the Instructor Network (IN).

Please do communicate any changes in your status to us by email.

You will find the *2yr. Alignment Fee Payment Options* on LifeSavers Website.

Go to T.C. Members Only page, find the "Quick Links" section in the left sidebar, here you will find The *2yr. Alignment Fee Payment* form with all the information.

Once again, please let us know if you need any special accommodations.

Several of you have already filled this out and submitted it. Wow, that is impressive. Thank You !!

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INSTRUCTOR RENEWAL:

Please assure you are communicating with me 2-3 months prior to your Instructor Expiration date.

Every year, we have at least a dozen Instructors that lapse and have to go through the Initial Instructor Course again.

Obviously, this costs you and/or your company extra time and funds.

Please put a reminder on your calendar to schedule your renewal with me 2-3 months early.

SELLING MANKINS & AED TRAINERS:

As noted in the Fall Newsletter, starting January of 2019 all Adult Manikins are mandated to have a built in or adaptive feedback device.

As I started my transition of this, I have approximately 20+ Adult manikins (Little Anne) I will be selling. Most Instructors are holding onto their Little Anne manikins because they are going to be selling an adaptive device that you just add onto the manikin. (The price is unknown at this time.)

Keep in mind, you can use them 'as is' for another entire year. Due to the amount that I train, I felt it was time for me to replace mine. Therefore, I wanted to make them available to you before anyone else.

I will be selling them for \$60.00 per manikin. I have individuals and 4 packs available. The 4 packs will be \$300 as they come in a convenient wheeled bag (bags were replaced in the last year). I also have a lot of replacement faces and extra lungs.

I also have about 8 Medtronic/LifePak AED trainers I will be selling. They will be priced at \$100.00 each – retail is \$370.00.

If you are interested in either item, please email me and tell me specifically what you are interested in and how many. I am anticipating a lot of interest, so I will take your interest emails until Wednesday the 13th of December and then I will contact you. (I will not respond to your emails of interest - until then to give everyone a chance to read the Newsletter.)

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ON A PERSONAL NOTE:

I would like to take this opportunity to *Thank Each & Every One Of You* for being such an important part of LifeSavers and our mission to help save lives.

I wish you ALL a very wonderful Holiday Season and the Happiest of all New Years !

Today and always, be happy, be healthy, and be thankful...

*Regards,
Sandy*